CanadaHelps Educational Webinar Series



Fundraising Solutions For Charities

Presented by:

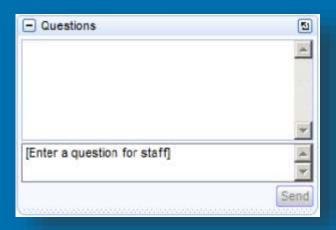


Matt Gontovnick
Charity Engagement Specialist, CanadaHelps
mattg@canadahelps.org

Webinar Reminders



- You can hear us, but we can't hear you.
- Have questions?
 Type them into the Questions Log at anytime.

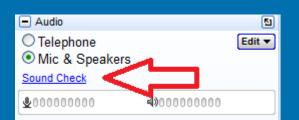


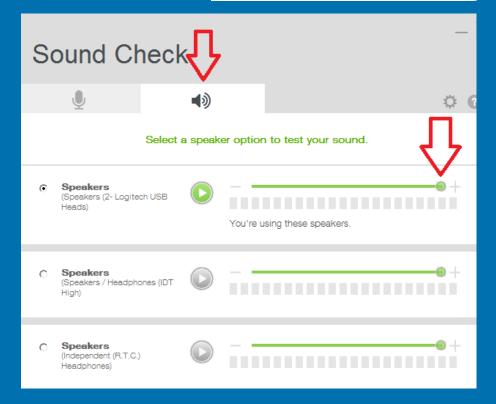
Webinar Reminders



Trouble hearing us?

- Turn up your computer's volume.
- Click Sound Check under Audio in your GoToWebinar Panel.
- Select the speaker tab and then turn the volume on the speaker to the far right for maximum volume.





Webinar Reminders



 For the best webinar experience, close all other applications.

Yes!

The links to the webinar slides and recording will be emailed to you within 24 hours. You'll be able to watch the recorded video on demand.





Ready to Get Started?

About CanadaHelps

CanadaHelps is a non-profit social enterprise serving charities & donors.





CanadaHelps is a charity that helps charities. We ensure all Canadian charities – most notably the smallest ones that need it the most – have access to the online fundraising tools, technology, and education they need to succeed. Because we're a charity, our fees are a fraction of those of the for-profit alternatives.



For donors, we offer a one-stop shop for supporting any registered Canadian charity online. CanadaHelps makes giving easy. Easily explore and discover new causes. Give once or monthly, donate securities, or increase your impact fundraising for charity. Enjoy instant or anytime access to all your charitable tax receipts.



At a glance: Trusted for nearly 15 years, more than 16,000 charities rely on our non-commercial online fundraising platform and more than 1 million Canadians have given using CanadaHelps. We have a spotless record for safe and secure payment processing and instant tax receipting and operate on less than 1.8% of donation revenues.



Imagine Canada Standards Accredited: Achieved by just over 150 organizations, CanadaHelps has demonstrated that it meets the 73 Standards required to achieve this accreditation in the areas Board Governance, Financial Accountability and Transparency, Fundraising, Staff Management, and Volunteer Involvement.

Why Over 16,000 Charities Have Chosen CanadaHelps

A Charity Serving Charities: Driven by passion and desire to help nonprofits, we strengthen the Canadian charitable sector and contribute to the success of all charities regardless of their size.

Competitive Solution: Highly effective and affordable technology where best e-commerce practices are integrated into the design eliminating the risk associated with over customization.

Proven Track Record: Spotless fifteen year record for reliable online fundraising, payment processing and tax receipting.

Fully Accredited: Highest-level PCI-compliance and Imagine Canada Standard accredited.

Trusted Partner: As a charity ourselves, and a critical player in the charitable sector, we will always do what is best for charities.

Beyond Technology: We offer affordable, often free, high-quality education sharing best practice know-how. We also create opportunities to amplify your efforts and reach new donors.

Our Main Services for Charities

- Customizable Donation Forms
- Peer-To-Peer Social Fundraising
 - Events Management

Custom Donate Now - Key Features

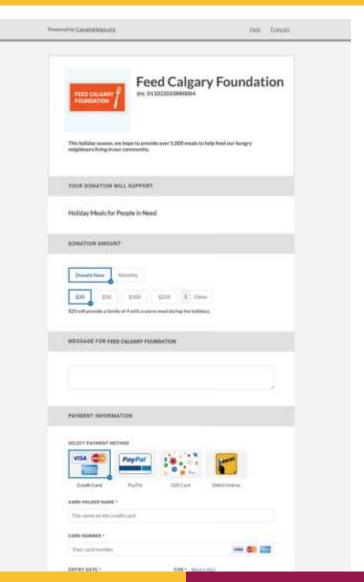


A streamlined donation path based on best e-commerce practices to maximize donations.

The optimal page when your site visitor chooses Donate Now.

Create unlimited customizable donation forms tied to one or many funds, and customized by appeal.





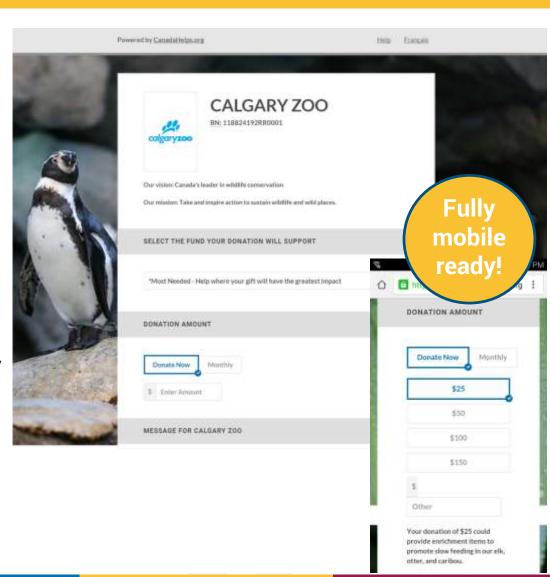
Custom Donate Now



Features:

- Automatic receipting
- One-time and monthly donations
- Multiple payment options
- Tribute giving and free eCards
- Fully mobile optimized pages
- Integrated social sharing
- Access to donor records
- Google Analytics tracking
- Weekly electronic fund transfer
- Bilingual customer support
- Secure: Highest-level PCI-compliancy





Custom Donate Now - Customize



Brand Your Pages:

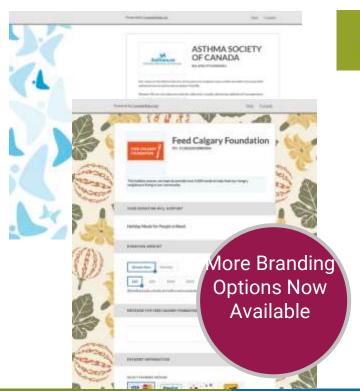
- Your logo & cause description
- Set your background colour
- Add a background image

Optimize Fundraising:

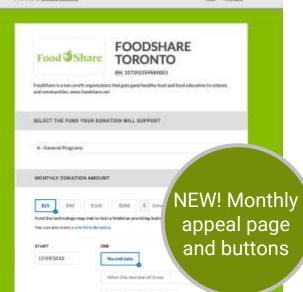
- Add suggested gift amounts
- Include impact statements
- Turn on/off select features

Get Personal:

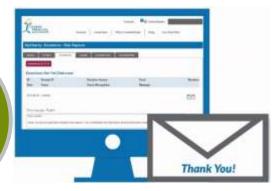
- Automatic branded receipt
- Include a custom message in the Thank You email
- Built-in donor thank you tool







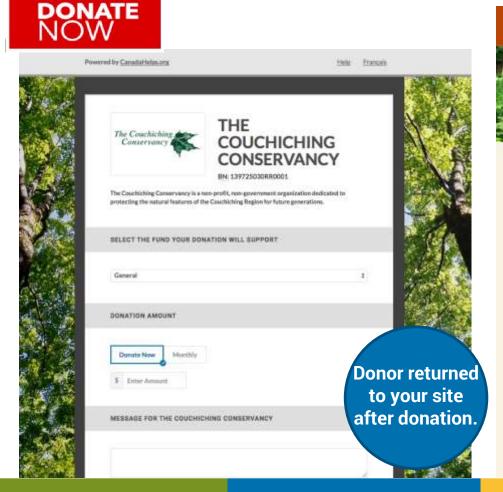
nea : - Decale

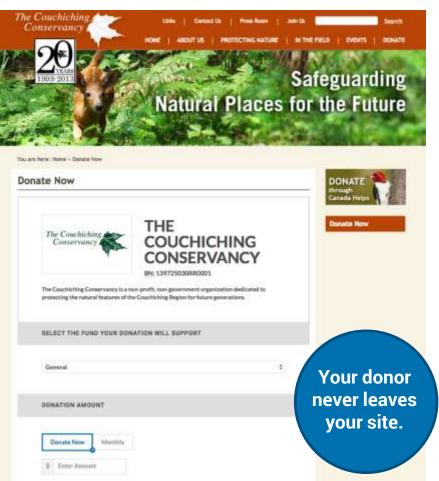


Custom Donate Now - Embed Options



Embed the Donate Now button on the full donation on your site. Either way, it's easy. Simply copy and paste the HTML code.





Custom Donate Now - NEW Branding!



More branding options!

Charity branded receipts!



Thank you for supporting

THE AIR CADET LEAGUE OF CANADA #204 BLACK MARIA SQUADRON KAMLOOPS SPONSORING

Registered charity number: 889135810RR0001

Donation Date:	In Support of:	Amount:
01/02/2014	General Fund	\$3.00
01/02/2014	General Fund	\$10.00
01/02/2014	General Fund	\$100.00
01/02/2014	General Fund	\$100.00
01/02/2014	General Fund	\$100.00
01/02/2014	General Fund	\$10000
01/02/2014	General Fund	\$100.00
01/02/2014	General Fund	\$100.00

You also added a donation to Canada Helps of \$3.00 on 01/02/2014

UrbanPromise Toronto has chosen CanadaHelps, a charity helping charities, as its secure online fundraising platform. Your official tax receipt is from CanadaHelps.

Official receipt for income tax purposes. Please retain.		CanadaHelps CanaDon Registered Charity N 355 Adelaide Street West, 89656 B417 RRD001 Ground Floor, Toronto, CN MSV 152	
Received From John Smith	Receipt Number R2D2C3PO	Date Issued 11/09/2014	Donation Amount \$ 234,000
123 Lorem Ipsum Ave Toronto, Ontrio LBB 183	Donation Date See donation details	Location Issued Toronto, Ontario	Authorized Signature Manganae

For Information on all registered charities in Canada under the income. Ten Act please whit Canada Reseman Agreey, www.csa.arc.gc.ca/tharties.



- Add custom eCards.
- Set unique suggested donation amount for one-time & monthly gifts.
- Choose your title bar text colour
- Choose your title bar background colour
- Choose your donation button colours and more!

for all your CDN pages!

More options

Peer-to-Peer Social Fundraising

An ideal solution for charities running any type of walk, run or "thon." Offers team and individual fundraising, and roll-up fundraising progress.



Peer-To-Peer Social Crowdfunding



What is P2P Social Crowdfunding?

- Peer-to-Peer Social Fundraising is when a charity, empowers their supporters to raise money for their organization. Your supporters reach out to their friends, family, and co-workers to endorse your charity as a cause they believe in and ask their personal networks to donate to your charity.
- As a charity, your job is to provide the guidance your supporters need to feel inspired to reach out to their personal networks, and the tools they need so that fundraising is easy and fun!

Why Your Charity Should Consider P2P Social Crowdfunding?

- Online giving has experienced strong, double-digit growth in Canada over the past ten years, but no other
 fundraising technique harnesses the power of the digital world and social relationships like peer-to-peer social
 fundraising.
- For Canadians, it provides a meaningful way to help the charities they care about, and to inspire friends and
 family while having fun participating in an event. For charities, it provides a tremendous opportunity to raise
 incremental funds vital to fuelling your charity's work, acquire new donors, and strengthen relationships with
 current supporters.

Designed for Charities



Benefit from the fastest growing source of charitable donations with Peer-to-Peer Social Fundraising from CanadaHelps.

Intuitive User Experience
A simple, self-serve solution
with seamlessly integrated
Charity, Team &
Participant pages.

Extensive Charity Controls
The robust branding,
reporting, operational &
administrative controls
your charity needs.



No up-front set-up fees or monthly service fees.

Extensive Charity Controls.

Powered by CanadaHelps.org Help Français

Resettling Syrian Refugees

Humanity First Canada



\$62,500

\$125,000

Humanity First Canada - Resettle Syrian Refugees

Campaign Ends Feb. 29, 2016

There are over four million Syrians who have been forced to leave their country and are struggling for basic life essentials such as food, shelter, blankets, water and healthcare. Humanity First has been assisting Syrian Refugees in Turkey and Jordan with essential supplies and with programs for education of children.

Under Private Sponsorship Program, Humanity First has already brought dozens of Syrian Refugees in Canada and continues to sponsor and resettle more Syrian refugees in Canada.

Powering over 400 charity P2P campaigns

Designed to Engage



Roll-up Results for all Team & Participant Donations

\$2,235 raised out of \$20,000



Simple Self-Serve Sign Up & Easily Find A Team to Support



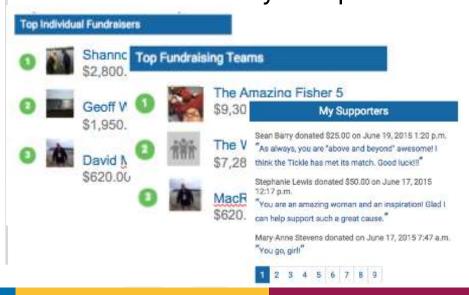
The Right Balance of Campaign Consistency & Personalization





Consistent header on all campaign pages & emails. Personalized stories, fundraising goals and gallery.

Recognizes Top Participants & Promotes Friendly Competition



An Integrated Fundraising Experience





Charity Page:

- This is your campaign hub.
- Direct supporters to sign-up here.
- Easily search to find a team or individual participant.



Team Page:

- Each team has their own personalized page.
- Spotlights team fundraising progress.
- Links to each team member page.



Individual Participant or Team Member Page:

- Each participant has their own personalized page.
- Spotlights their personal fundraising progress.
- Links to team page (if appropriate) and main charity page.

Best E-Commerce Practices





Seamless Sign Up

 Supports social sign up and login





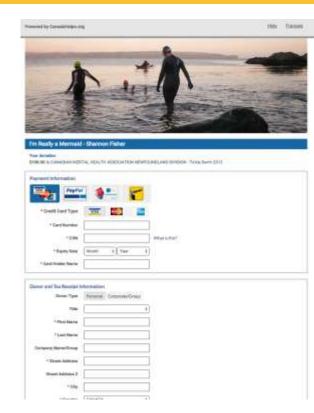


Add custom questions:
 T-shirt size, waivers & more!



Simple Management

- Sign In option at top of each campaign page
- Participants can easily edit and share page
- Team Captains can also manage team page, team members, and offline donations.
- Charity Admins can manage branding and configuration options and access reports.



Streamlined Donation Form

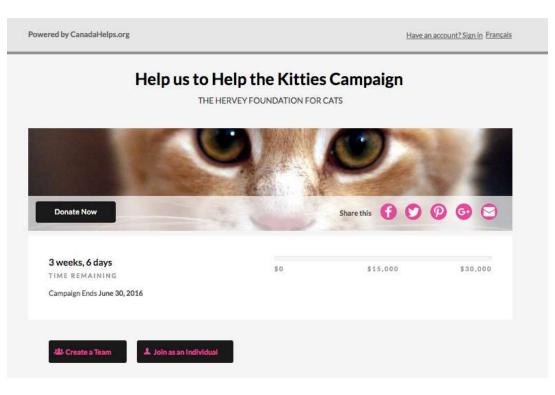
- Best e-commerce practices for maximum donations
- Supports Instant tax receipting

Choose Your Colour Palette



Adjusts the colour of donation buttons, header bars & more!





Inspiring Participation and Gifts



Donate Now Share this f 0 0 0 0

Clear calls to action









Engaging & shareable content

Click on a thumbnail to enlarge a photo or watch a video

Top Individual Fundraisers





Saadat Ahmed \$1,000.00





\$500.00





Mirza Suleman Baig \$464,00 Supporters



MADE BY

Ghulam Ahmad January 03, 2016 6:53 p.m. \$200.00

DONATED BY

Anonymous
January 03, 2016 6:53 p.m.

1 2 3 4 5 6 7

Dynamic, inspiring content

\$525.00

DONATED BY

Anonymous

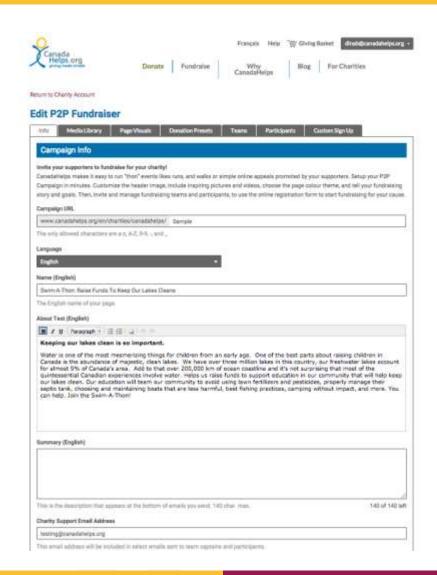
January 03, 2016 6:53 p.m.

Set Your Campaign Configuration



Complete the simple tab by tab forms to customize your campaign.

- ✓ Overarching campaign fundraising goal
- √ Fund designation
- ✓ Custom registration questions (waivers, multiple choice questions & more)
- √ Suggested Donation Amounts
- √ Language Preference
- √ Tags to categorize participants and pages
- √ Support email address
- ✓ Access Control (allow anyone to join, require your approval, by your invite only)



Easily Manage Your P2P



Manage Team Captains & Participants:

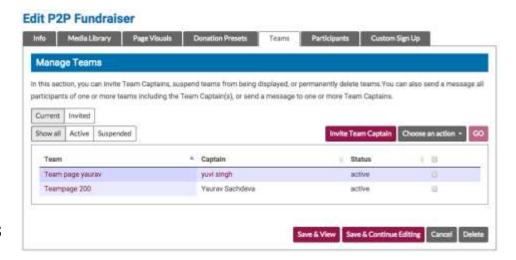
 Invite, delete, suspend, unsuspend, and manage join requests

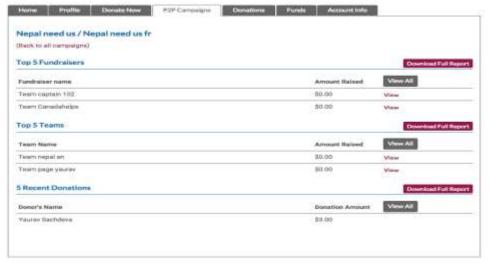
Stay in Touch and Inspire Active Fundraising:

Email integration - email one or more
 Team Captains, Teams of Participants

Real-time Reporting: Everything You Need At Your Finger Tips

- Dashboard view
- Detailed CSV file report providing all data points for Fundraisers, Teams & Donations.





Peer-to-Peer Whitepaper

Download Our Free P2P Whitepaper!

If you would like additional information please go to:

https://www.canadahelps.org/en/p2p-whitepaper/

Learn about:

- Working with a budget
- Choosing a campaign theme
- Engaging your fundraisers
- Marketing your event
- Managing event logistics
- And much more!

Events Management

Running charity galas, tournaments, webinars & other events is easier than ever before. Designed for charities, CanadaHelps Events will dramatically reduce your event administration costs.



Events Management



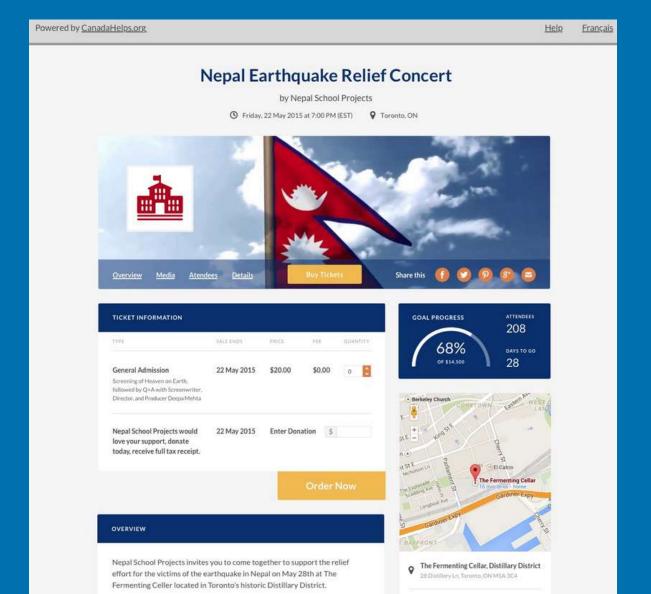
What is Events Management?

- The events management platform is an online tool to help run your charity event. This can be a free or paid event that helps take the stress out of running an event!
- Running charity galas, tournaments, webinars, and other events is easier and more cost-effective than ever before. Designed specifically for charities, the events management platform reduces administrative costs, enabling seamless online ticket sales, multiple ticketing options, and flexible split-receipts.

Why Your Charity Should Consider Launching an Event?

- While the monetary measurement of success is easy to measure, measuring brand awareness is not. Hosting an event is a great way to bring your donors together to share an experience and be integrated with your charity. It's the perfect way to harness the power of creating relationships with existing donors, while attracting new potential donors.
- Events can be a great source of revenue and fundraising opportunity for charities. Ticket prices are the obvious source, but add to that the potential for raffles, auctions, door prizes, on-site event donations, and VIP opportunities, there are many ways to engage participants.

Save Time & Money and Increase Your Event Fundraising Success



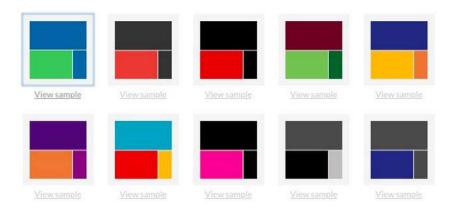
Easily Customize & Brand Your Event



Add a hero image displayed across event pages and emails.



Choose from 10 colour palettes or use our default CanadaHelps colours.



Run your event your way. We offer a full array of optional features.

Tell your story • Set your goals • Collect attendee info • Add attendee questions Customize email copy • Add a call for volunteers • Run online only events Control number of tickets • Promote donations when event sells out • And more!

Flexible Ticket & Receipt Options

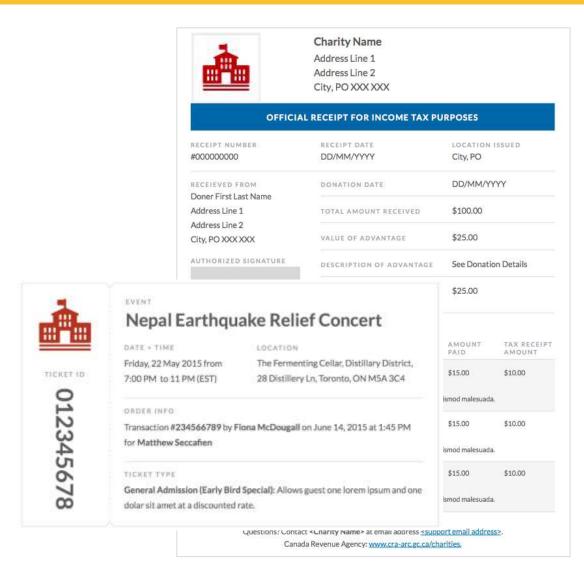


Create the Perfect Ticket Mix to Maximize Your Results:

- Run free &/or paid ticket events
- Offer one or many ticket types
- Integrate a donation ask
- Ideal for small gatherings and events with 10,000+ attendees

Send Tax Receipts Instantly When You're Ready

- Choose instant tax receipts if you know the eligible amount up-front.
- Or, enter receiptable amounts postevent and we'll send receipts then.
- Supports non-receipted events too!



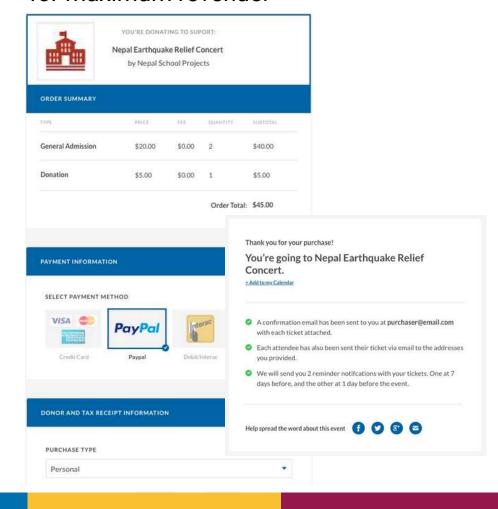
Maximize Ticket Sales



Fully mobile-ready so buying tickets is easy anytime, on any device.



Employs leading e-commerce practices for maximum revenue.



Increase Sales, Attendance & Sharing





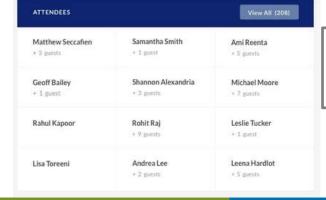
Goals & countdowns create sense of urgency



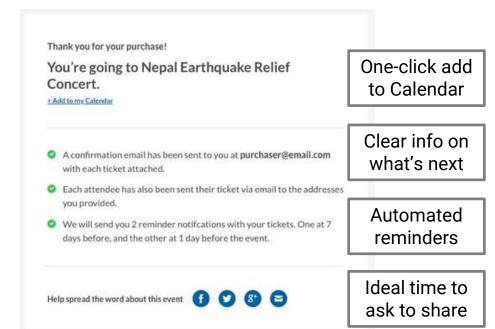
Clear calls to action



Engaging & shareable



Motivational attendee wall



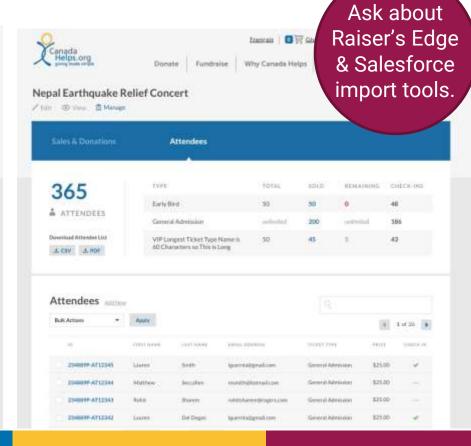
Painlessly Manage Your Event



Real-time Dashboard Reports • Detailed Ticket Sales Report • Detailed Attendee List Simple Check-in • Easy Customer Care • Resend Tickets & Receipts

Fmail One or More Attendees • And More!

Erançais O T Giving Basket Fundraise Why Canada Helps Blog For Charities Nepal Earthquake Relief Concert J Silt 100 Vive - B Monge Sales & Donations Downland Full Report. A CSV A PER 68% 127 TT SALES CO DONATIONS @ DAYS TO GO Online Sales 8 IHII . Descriped Full Online Sales Report 4, CSV 4, POF 28/05/2015 2248899 South collengferraid \$30.00 206/03/20215 224883E 5500.00 Matthey Sect Man E150.00 23/05/2019 233887¥ Reign 22/05/2019 2348899 Del Degar \$25,00 \$25.00 Lauren guernotypniture



Events Management Whitepaper

Download Our Free Events Whitepaper!

If you would like additional information please go to: https://www.canadahelps.org/en/events-whitepaper/

Learn how to:

- Choose an event theme that sets your charity apart
- Create a realistic timeline for event to-do's
- Optimize your event page for increased ticket sales and attendance
- Avoid the common pitfalls and identify the potential challenges
- And much more!

What's New, What's Next

Did you know with CanadaHelps you can ...



Select recent product enhancements, allowing you to:

- Add multiple Charity Administrators
- Access dashboards that benchmark your performance on key metrics versus other charities
- Embed your custom donation pages in your website so donors never leave your site
- Optionally remove the \$3 Support CanadaHelps on your custom donation pages
- Create a custom donation page optimized for monthly donation
- Turnkey Fundraise Now and Donate Securities solutions
- Instantly know a donor creates a Fundraising Page in support of your charity (email sent).
- Even further mobile enhancements!

Select new educational tools:

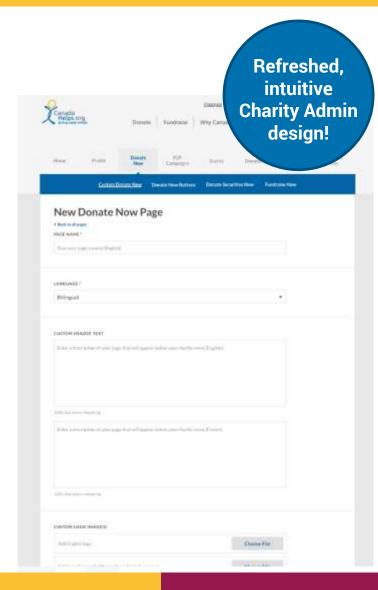
- How To Videos for all key CanadaHelps features
- White papers: Grow Your Monthly Donors, Launch Your 1st P2P, Succeed with Ticketed Events!
- <u>Learn</u> about our Digital Marketing Course and upcoming Webinars

Coming Soon ...



Select planned product enhancements:

- Peer to Peer Social Fundraising 1.5: Paid P2P Event Registration
- Third Party Fundraising: Enable your supporters to fundraise for your charity on their birthday, wedding or any reason at all leveraging all the branding and customization options available with P2P!
- CRM Integration: Ready to go reports for key CRMs
- Charity Admin Refresh: Gradual move to new design
- Donor Bequest: Estate Donation Service
- Data Strategy: New giving insights and discovery tools





Our Cause is Every Cause

At CanadaHelps, we work with charities from every province and territory across the country, and from every charitable sub-sector. We're invested in ensuring all charities have access to effective technology and education they need to be successful fundraisers.





































































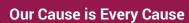


















































lessings in a

Backpack
Feeding The Future Of Canada

































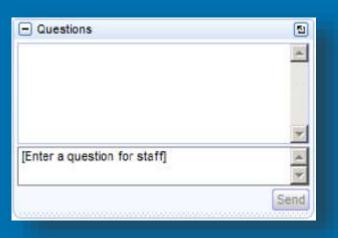






Have questions? Ask Kathleen

Please type your questions into the Questions Log on your GoToWebinar panel.



Thank you!

Contact us with any questions.

charitylife@canadahelps.org







www.CanadaHelps.org

355 Adelaide Street West Ground Floor Toronto, ON M5V 1S2 416-628-6948

