# Get Hands-on with CanadaHelps Fundraising Tools for Holiday Success





# CanadaHelps is a non-profit social enterprise Canada serving charities & donors.



CanadaHelps is a charity that helps charities. We ensure all Canadian charities – most notably the smallest ones that need it the most – have access to the online fundraising tools, technology, and education they need to succeed. Because we're a charity, our fees are a fraction of those of the for-profit alternatives.



For donors, we offer a one-stop shop for supporting any registered Canadian charity online. CanadaHelps makes giving easy. Easily explore and discover new causes. Give once or monthly, donate securities, or increase your impact fundraising for charity. Enjoy instant or anytime access to all your charitable tax receipts.



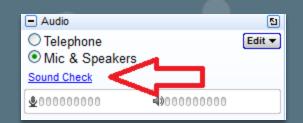
At a glance: Trusted for over 16 years, over 17,000 charities rely on our non-commercial online fundraising platform and more than 1 million Canadians have given using CanadaHelps. We have a spotless record for safe and secure payment processing & instant tax receipting, and operate on less than 1.8% of donation revenue.

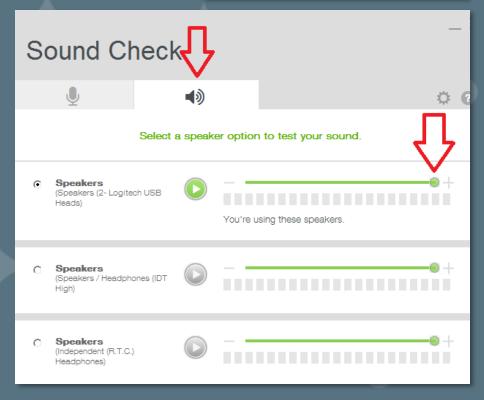
#### **Webinar Reminders**



### Trouble hearing us?

- Turn up your computer's volume.
- Click Sound Check under Audio in your GoToWebinar Panel.
- Select the speaker tab and then turn the volume on the speaker to the far right for maximum volume.





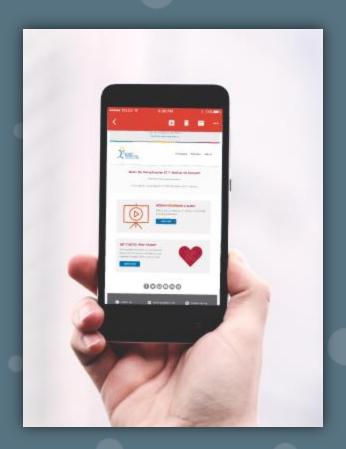
#### **Webinar Reminders**



 For the best webinar experience, close all other applications.

### Yes!

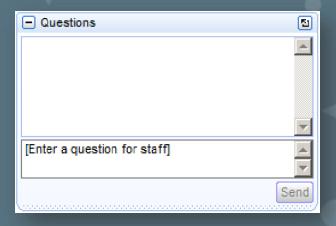
The links to the webinar slides and recording will be emailed to you within 24 hours. You'll be able to watch the recorded video on demand.



### **Webinar Reminders**



- You can hear us, but we can't hear you.
- Have questions?
   Type them into the Questions Log at anytime.



### Hello and Welcome!







Jacob O'Connor Charity Success Manager at CanadaHelps jacobo@canadahelps.org



Paul Nazareth

VP, Community Engagement at CanadaHelps
pauln@canadahelps.org

### Last Week -Take Advantage!





### Where to Find These Resources? Charity Life!





https://www.canadahelps.org/en/charity-life/

### Free Holiday Fundraising Guide

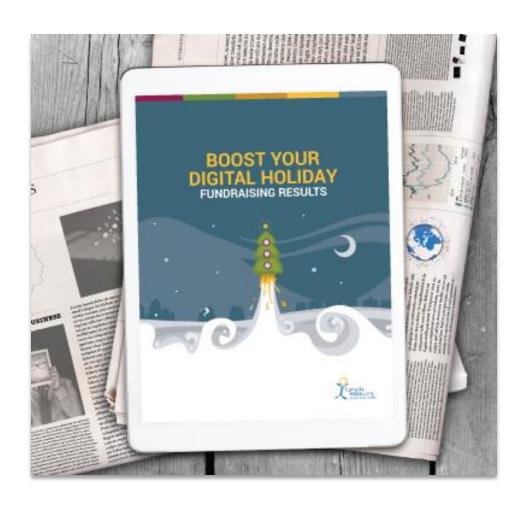


#### **Boost Your Digital Holiday Fundraising Results!**

Download our FREE guide:

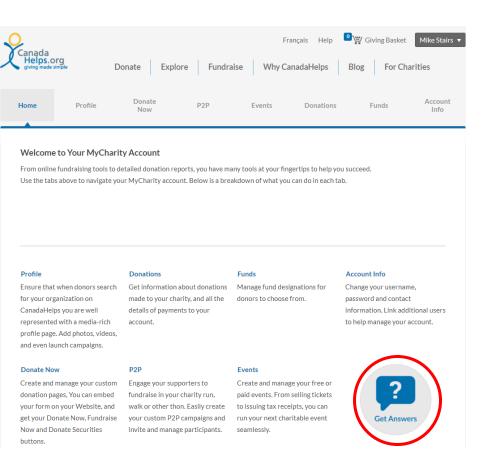
bit.ly/canadahelps-holiday

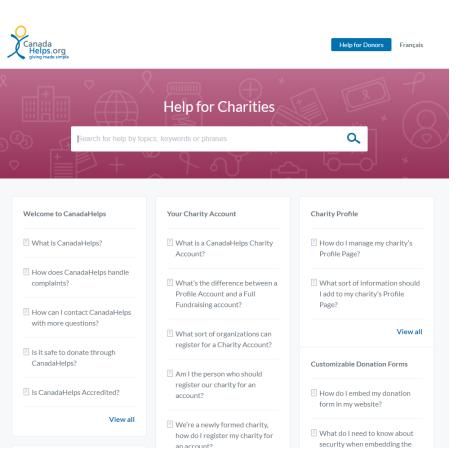




### NEW: Charity (and Donor) Help Portal







## Switch to Our Newest and Most Efficient Technology As We Approach Year-End!





### Generate 70% more in donation dollars!

#### Where does your Donate Now button link to on your website?

Charities that direct to a Customizable Donation Form earn 70% more in donations than those going to their CanadaHelps Profile Page.\*









\$37,971

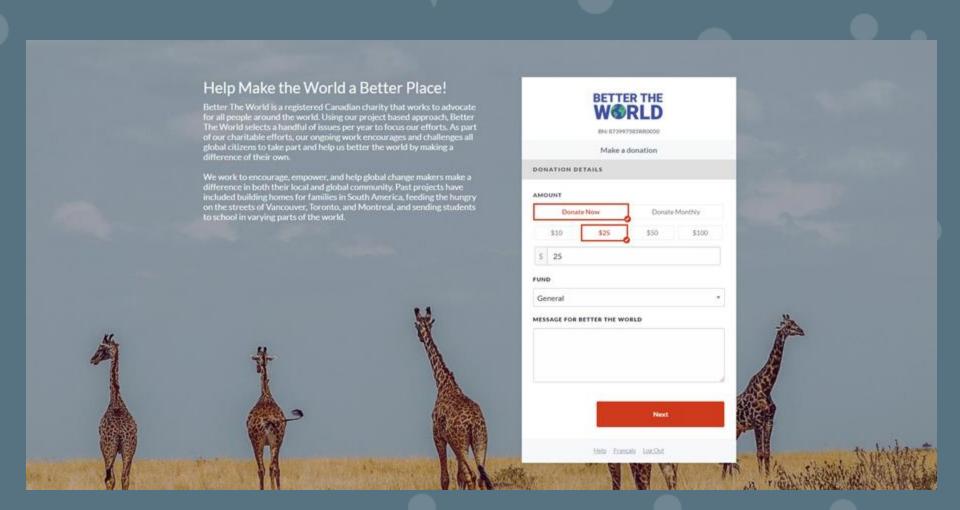
- √ 35% more visitors donate.
- Visitors give 22% more.
- ✓ Donations grow by 70%

### **Boost Your Digital Holiday Fundraising Results!**

- Customized Thank You Message
- Branded Tax Receipts
- Custom 'Thank You' Landing Page
- E-Commerce Tracking
- All Occurring on Your Website

### NEW: Multi-Step Forms





### Google Analytics and Google Tag Manager Guide for Your CanadaHelps Donation Forms

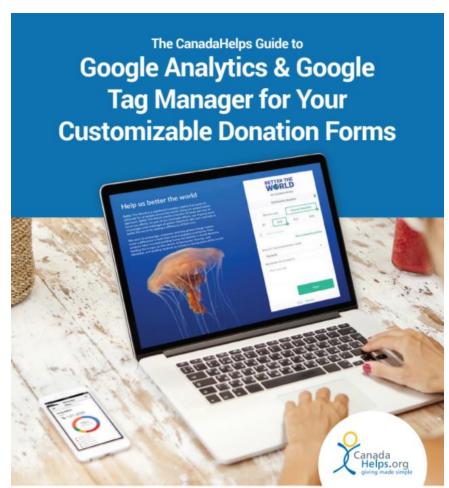


### **Get Into Google Analytics and Tag Manager!**

Download our FREE guide:

bit.ly/canadahelps-GA





#### Charitable Gift Guide... Guide



### Launch a Charitable Holiday Gift Guide!

Download our FREE guide:

bit.ly/canadahelps-gift-guide





### What kind of securities can donors give?



### **Donation of Publicly-Traded Securities**

Gifts to all charities: charitable organizations, public foundations, private foundations

Gifts of securities listed on prescribed public exchange, as well as bonds, mutual fund units and shares

We can accept securities from any country, but the funds will be converted to CAD when sent to your charities and donors will always receive a Canadian tax receipt

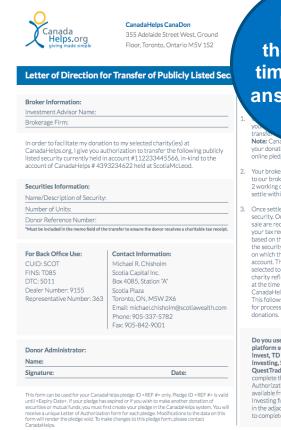


### We make it easy for your donors



#### Canada's largest online mutual fund & securities donation platform.

- 1. Click Donate Securities on CanadaHelps.org and complete a short online pledge form.
- Complete the Letter of Authorization and submit to your broker. They can download this on pledge confirmation page. We attach it to the email confirmation. If pledge still open we send 7 and 14 day reminders to you & broker.
- 3. CanadaHelps does the rest facilitating the sale of the security, confirming sale details and providing a tax receipt to you and disbursing funds to your intended charity or charities.



**Explains** the process, timelines, and answers FAQs.

your donation as directed in you online pledge.

- Your broker will transfer the shares to our broker. It typically takes 1 to 2 working days for the transfer to settle within our account.
- Once settled, we promptly sell the security. Once the proceeds of the sale are received in our account, your tax receipt is instantly issued based on the fair market value of the security at the end of the day on which the transfer went into our account. The amount(s) you selected to be disbursed to the charity reflects the price of shares at the time of sale less our CanadaHelps non-commercial fees This follows industry best practices for processing of securities

Do you use a Direct Investing platform such as RBC Direct Invest, TD Waterhouse Direct Investing, Scotia iTrade, or QuestTrade? You may need to complete the Letter of Authorization / Direction Form available from your Direct Investing firm. Use the information in the adjacent back office section

Canada Helps is a registered charity (BN: 896568417RR0001) trusted by Canadian donors and charities for over 15 years. If you have questions about your securities, please contact us at 1-877-755-1595 or info@canadahelps.org Click here to read the terms and conditions of your securities donation.

### Direct investing platforms



### We've got you covered!

Our letter of direction and process includes the information needed to fill out the online forms of the direct investing platforms.





Direct Investing

















### Receipt Valuation



Securities tax receipt is based on closing price on the day the security was received by our broker— this is the value of the tax receipt (NOT proceeds of sale)

#### **Treatment of Gifts:**

- Canadian best practice to sell immediately
- Sale price of receipt has no effect on tax receipt



Canada Helps is a registered charity trusted by Canadian donors and charities for over 15 years. Our mission is to increase charitable giving across Canada by making it easier to donate and fundraise online. If you have questions about this receipt, please contact us at 1-877-755-1595 or Info@canadahelps.org.

For information on all registered charities in Canada under the Income Tax Act please visit Canada Revenue Agency: www.cra-arc.gc.ca/charities.

### **Timing**



- CanadaHelps cannot guarantee donations will be processed for a 2017 tax receipt after Friday December 16
   BUT we are working on gifts right up until the end of the year!
- Be clear about timing of donation, in-kind donations take longer than cash gifts to transfer, liquidate and receipt
- We can't direct timing of trades



#### Free Events Guide

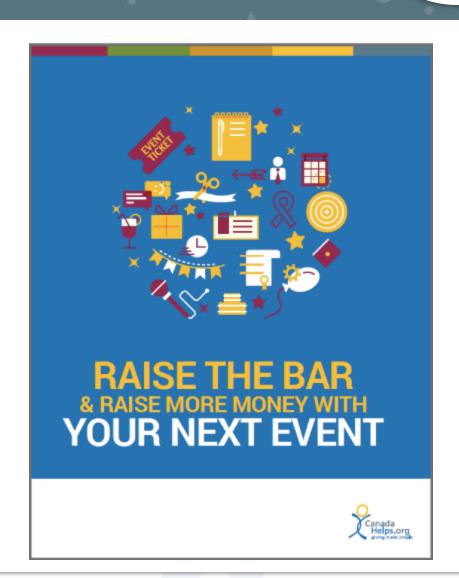


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http://bit.ly/canadahelps-events-guide





# Questions or Comments? Get in touch!



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@CanadaHelps
@CharityLifeCa

