

Your summer fundraising simplified June 2018

AN INITIATIVE OF









Hello - nice to meet you!



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Today's Agenda

- Introduction and webinar reminders
- What is the Great Canadian Giving Challenge? Why get involved?
- Examples of great campaigns
- 5 tips to make the most of the GivingChallenge:
 - 1. Email
 - 2. Social media
 - 3. Website, blog, etc.
 - 4. Matching funds
 - 5. Support from local media
- Planning checklist
- Q&A



CanadaHelps is a non-profit social enterprise serving charities and donors.



CanadaHelps is a charity that helps charities. We ensure all Canadian charities – most notably the smallest ones that need it the most – have access to the online fundraising tools, technology, and education they need to succeed. Because we're a charity, our fees are a fraction of those of the forprofit alternatives.



For donors, we offer a one-stop shop for supporting any registered Canadian charity online. CanadaHelps makes giving easy. Easily explore and discover new causes. Give once or monthly, donate securities, or increase your impact fundraising for charity. Enjoy instant or anytime access to all your charitable tax receipts.



At a glance: Trusted for over 17 years, more than 18,000 charities rely on our non-commercial online fundraising platform and over 1.7 million Canadians have given using CanadaHelps. We have a spotless record for safe and secure payment processing and instant tax receipting.



What is the Great Canadian Giving Challenge?

- An exciting month-long contest that gives registered Canadian charities the chance to win a \$10,000 donation!
- Kicks off on June 1st, 2018
- Charities are automatically given 1 entry for every \$1 they receive in June via CanadaHelps.org or GivingChallenge.ca.

\$1 = 1 chance to win

 On July 1st, one randomly winning ballot is selected, resulting in a \$10,000 donation (from the GIV3 Foundation) to the charity.



Why get involved? It's proven to inspire giving!



\$9,988,224



Active participants raise more!







And the 2017 winner is ...



Following

The word is out! Congratulations to the @cahumanesociety for winning the 2017 #GivingChallengeCA and a \$10K donation from @GIV3_Canada!









Winning \$10,000 would be great, but the win for all charities is to inspire supporters

The <u>top</u> reason organizations participate is to engage existing and new donors.

- GivingChallenge charity survey

The Great Canadian Giving Challenge is a great way to encourage individuals to give at a time when charitable giving is not so widely publicized. The incentive of helping us to win a donation of \$10,000 is a great motivator for many of our supporters.

-Rosie Blanning, Toronto Humane Society

The Great Canadian Giving Challenge provides the opportunity for donors to imagine the possibilities of what their donation can accomplish."

- Lindsay Pomper, Victoria Sexual Assault Centre

A \$10,000 win would be amazing and provide 5,000 dozen eggs but regardless we all win thanks to every June online donation through the Giving Challenge!

-Marjorie Bencz, Edmonton's Food Bank

The Great Canadian Giving Challenge was a wonderful opportunity to engage our committed donors, and make some new friends, who were excited by the potential \$10,000 incentive."

-Anita Schipper, <u>Unity Project for Relief of</u> <u>Homelessness in London</u>





Great campaigns: clear and simple goals













Great campaigns: make it your own



Academics Admissions

Student Life

About Us



Exciting Totem Pole Project at the Great Northern Way Campus

Posted on May 31, 2017 | Emily Carr Stories

Emily Carr University of Art + Design is embarking upon an exciting new project to mark the University's relocation to its new Great Northern Way Campus. We are commissioning a Totem Pole – and you can help.

Throughout the month of June, every \$1 you give to Emily Carr University via Canada Helps or givingchallenge.ca earns us a chance to win a \$10,000 donation to support the Totem Pole project!





Great campaigns: use multiple channels









Great campaigns: have some fun!

St. Felix Centre @SIFelixCentre - 13m
The children @ our #AfterSchool program invite you to givingchallenge.ca. Help Us
Win \$10K! #GivingChallengeCA





Help Gateway Theatre win \$10,000! The Great Canadian GI♥ING CHALLENGE DONATE BY JUNE 30th



bit.ly/GTGiving

Gateway Theatre 4Cateway, Theatre - 30 Jun 2016
final day of #GivingChallengeCAI help us win 10K for youth performing arts programs; bit.ly/GTGIving #donate pic.twitter.com/skt/9K4172r



Engage supporters using email





Engage with supporters via email!

Win \$10,000 for charity!



Please Help our Charity Win \$10,000

Every \$1 you donate to our charity in June via

GivingChallenge.ca counts as a ballot to help us win \$10,000

from the GIV3 Foundation. Please donate today - we really

appreciate your help!

Donate to help us win

For full contest rules and regulations, please read the Official Contest
Rules

Create a custom email on GivingChallenge.ca

Email is highly effective. Plan to send a few to your supporters:

- Let them know there's something big coming on June 1st
 - (Make it part of your usual messaging)
- Send a launch email. Let your supporters know how their donations will help and that they can help you win
- Tell supporters what you could do with \$10,000
- Keep them up to date throughout June and send a final push



Give your email a clear call to action







Engage supporters on social media



Get social with your supporters!

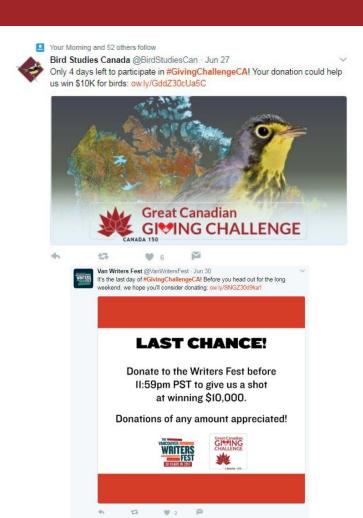
Use the hashtag #GivingChallengeCA

Post reminders daily!

Use images and video to engage.

Share what your charity could do with a \$10,000 donation.

Early momentum is key, but plan midcampaign reminders and end of campaign "last minute" calls to action





Social media tips

Strong images get engagement

- Kids and babies
- Puppies and other animals
- Happy people
- DO NOT just share your logo

Include a call to action

Tell your impact story

Link to a donation page

Ask for shares



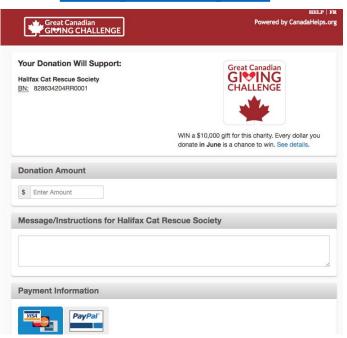




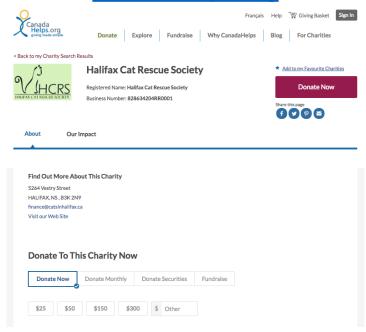


Always link directly to your donation page

GivingChallenge.ca



CanadaHelps.org





Use the free buttons, badges and social media images!









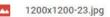


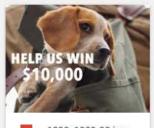




Use the free buttons, badges and social media images!







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1200x1200-18.jpg



1200x1200-1.jpg



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1200x1200-3.jpg



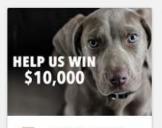
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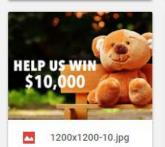


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Short videos get engagement

Video is a great way to engage people with your message

- Can be used on your web site and social media
- Easily shareable
- Social posts with video tend to get higher engagement rates
- Posting videos natively on Facebook and Twitter performs better than linking to YouTube





Follow up and say thanks!















Adapt your website, blog etc.



Use your website, blog etc...

Have a dedicated place to send supporters who click

- Simple layout
- Clear call to action
- Easy to donate

You can also get a ready-to-use donation page for your charity at **givingchallenge.ca**





More websites







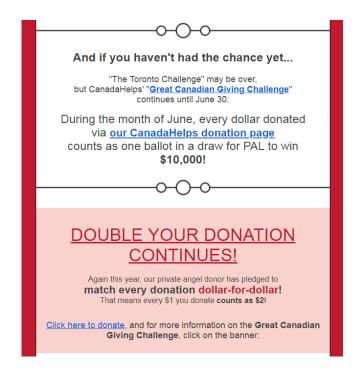
Multiply your impact with matching funds





Multiply your impact with a matching partner!









More matching offers





This June, every dollar you donate through Canada Helps automatically enters Help Lesotho into a draw for \$10,000

Thanks to the generous support of a

private donor, your donation will be

TRIPLE MATCHED up to \$5,000.

from the Great Canadian Giving Challenge.

3x

the impact!



Ask for support from local media





Engage with local media!

Windsor Daycare seeks support for outdoor learning space

HEATHER DESVEAUX

Published June 13, 2017 - 4:03pm Last Updated June 18, 2017 - 4:39pm

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Children who attend Windsor Daycare, are hoping folks throughout the Valley will help support their campaign to have a new, greener outdoor play area if they can get enough donations and win an online contest with a nize of \$10,000.

With more emphasis on early childhood development, some daycare operators are doing what they can to focus on more "play care."

Windsor Daycare is looking for your help to win a national charity contest so they can transform their outdoor space, into more of an outdoor play centre that will help spark imaginations and play.

For the entire month of June, Windsor Daycare is participating in the Great Canadian Giving Challenge, a national public contest to benefit registered charities from coast-to-coast.

For every dollar donated to the daycare, via CanadaHelps.org or GivingChallenge.ca, automatically enters the daycare in a competition to win an additional \$10,000 prize.

The grand prize draw is on Canada Day

"We want to have a space that will be more natural looking for the children, and suitable for different abilities," said fundraiser co-ordinator Stephanie Sedgwick.

The Great Canadian Giving Challenge is a unique story you can use to get some local media attention.

- Give your story a local hook your supporters can help in their community and be part of a national event
- Let your community know what you would do with the prize money



More local media



Great Canadian Giving Challenge that will last until June 30.

game outfitter.

Before ALS put him in a wheelchair, Jaeger was an active man who described

himself as a workaholic when it came to his jobs as a taxidermist and a big

Home / Community / East Scarborough Storefront Participates... East Scarborough Storefront participates in Giving Challenge Charity will use donation to create leadership opportunities COMMUNITY JUN 02, 2017: SCARBOROUGH MIRROR The East Scarborough Storefront is participating in this year's Great Canadian Giving Challenge until June 30. - East Scarborough Storefront/Photo

HOME NEWS SPORTS ENTERTAINMENT LIFE MONEY OPINION EVENTS MARKETPLACE LOCAL ALBERTA CANADA WORLD **NEWS Volunteer Edmonton: Great Canadian Giving Challenge** runs until June 30 By Sharon Myundura, Volunteer Edmonton inesday, June 8, 2016 9:46:13 MDT AM Recommend 1 What would you do if you won the lottery? Maybe you would take a portion of the money and donate to your favourite charity. Few people get the opportunity to donate a large sum of money to a cause they support. In the month of June, CanadaHelps

У Tweet

G+1 0

C SHARE

Report an error

The third annual Great Canadian Giving Challenge is back, and the

East Scarborough Storefront is asking residents to say "yes" to charitable giving from Thursday, June 1 to Friday, June 30 by donating \$1.

For every dollar donated to the Storefront through www.givingchallenge.ca, an entry will be submitted into a draw for the charity to win an additional \$10,000 donation.

Last year, The Great Canadian Giving Challenge raised \$6.3 million for more than 7,500 charities. 41,000 Canadians contributed and helped increase donations by 22% compared to 2014. Next year, 2017, is Canada's 150th anniversary and GIV3 aims to spotlight Canadians' giving spirit for our country's milestone anniversary.

and GIV3 are giving Canadians a chance to win big for the charity of their choice.

The Great Canadian Giving Challenge kicked off June 1st and runs until June 30th.

Every \$1 donated to a registered charity enters that charity into a draw to win

The impact \$10,000 could have for a charitable organization is enormous. For an after-school program, it could upgrade playground equipment or it could purchase new tires for a seniors transportation service — the possibilities are endless.

So how can you get involved and win big for the charity of your choice?



What to do next?



GivingChallenge checklist

√ Donation page and links

√ Launch email ready

- √ Created social media posts and images
- √ Contacted local media



Thank You!