

AN INITIATIVE OF











#### Hello - nice to meet you!



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## Today's Agenda

- Why get involved in the Great Canadian Giving Challenge?
- Some great campaigns
- 5 tips to make the most of the Giving Challenge:
  - 1. Email
  - 2. Social media
  - 3. Website, blog, etc.
  - 4. Matching funds
  - 5. Support from local media
- Planning checklist
- Q&A



## What is the Great Canadian Giving Challenge?

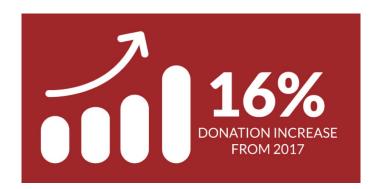
- An exciting month-long contest that gives registered Canadian charities the chance to win a \$10,000 donation!
- Kicks off on June 1<sup>st</sup>, 2019
- Charities are automatically given 1 entry for every \$1 they receive in June via CanadaHelps.org or GivingChallenge.ca.

 On July 1<sup>st</sup>, one randomly winning ballot is selected, resulting in a \$10,000 donation (from GIV3) to the charity.



## Why get involved? It's proven to inspire giving!







#### Some of the winners ...





It's official! This year's \$10,000 winner of the Great Canadian GivingChallenge is Camp B'nai Brith of Ottawa.... fb.me/53WU9igEy

12:00 PM - 3 Jul 2016













#TBT Last year @CAHumaneSociety were our lucky winners of the 2017
#GivingChallengeCA and won \$10,000. This year, YOUR favourite charity could be our lucky winner! Watch the Central Alberta Humane Society chat about the impact \$10,000 can make:



#### GIV

GIV3 Canada @GIV3\_Canada · 2 Jul 2018

We have a winner! Congratulations to @TruthForTeens1 in Markham, Ontario for winning this year's Great Canadian Giving Challenge and \$10,000 grand prize! Thanks again to every Canadian from coast to coast who gave so generously in June. Until next year! #GivingChallengeCA ▶







## Winning \$10,000 would be great, but the win for all charities is to inspire supporters

## The <u>top</u> reason organizations participate is to engage existing and new donors.

- GivingChallenge charity survey

A \$10,000 win would be amazing and provide 5,000 dozen eggs but regardless we all win thanks to every June online donation through the Giving Challenge!

-Marjorie Bencz, Edmonton's Food Bank

The Great Canadian Giving Challenge provides the opportunity for donors to imagine the possibilities of what their donation can accomplish."

- Lindsay Pomper, Victoria Sexual Assault Centre





### Great campaigns: clear and simple goal



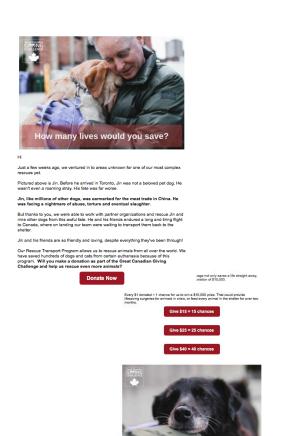


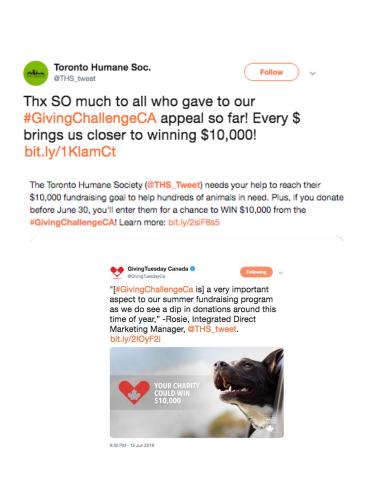






## Great campaigns: use multiple channels – email, website, social media, video, open house













#### Great campaigns: not shy to reach out to supporters

United Way @uwaysc · 24 Jun 2018

Donate any amount in June to help us win 10k to help keep shelters open #home #housingfirst #asafeplace #givingchallengeCA #wearepossibility ow.ly/j4nF30kkpFN



United Way @uwaysc - 17 Jun 2018

Donate any amount to help us win 10k to support young fathers to be the best they can be #dads #fathersday #givingchallengeCA #wearepossibility ow.ly/4nF30kkpFN



United Way @uwaysc - 20 Jun 2018

Donate any amount to help us win 10k to help fund After School Programs, keeping kids out of troublet #allthatkidscanbe #givingchallengeCA #wearepossibility #wednesdaywisdom ow.ly/WyJA30kkxql



United Way @uwaysc · 18 Jun 2018

Donate any amount to help us win 10k to help provide community hospice support services. #dignity #givingchallengeCA #wearepossibility

#mondaymotivation ow.lv/WDUf30kkxco

WHAT WE COULD DO WITH \$10,000

United Way @uwaysc · 12 Jun 2018

Donate any amount to help us win 10k to help empower & engage female youth #gogirls #givingchallengeCA #wearepossibility ow.ly/A7lh30kkpjB



United Way @uwaysc - 7 Jun 2018

Donate any amount to help us win 10k to support individuals living with epilepsy #givingchallengeCA #wearepossibility #thursdaythoughts ow.ly/qlGk30kieVp



Donate any amount to help us win 10k to provide healthy mentorship to youth #match #wearepossibility #givingchallengeCA ow.ly/Dyul30kkpxN









## **Great campaigns: have some fun!**





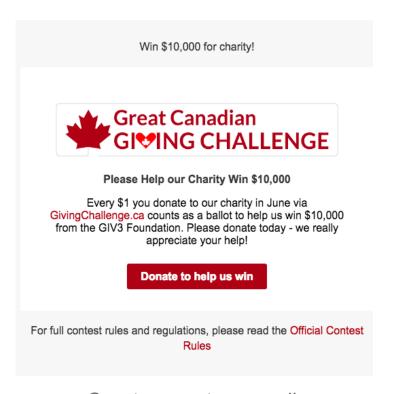


# Engage supporters using email





### **Engage with supporters via email!**



Create a custom email on GivingChallenge.ca

Email is highly effective. Plan to send a few to your supporters:

- Let them know there's something big coming on June 1<sup>st</sup>
  - (Make it part of your usual messaging)
- Send a launch email. Let your supporters know how their donations will help and that they can help you win
- Tell supporters what you could do with \$10,000
- Keep them up to date throughout June and send a final push





### Give your email a clear call to action



#### **Deadlines Approaching!**

In this issue: Don't miss these important deadlines for community grants, RFPs, conference registrations and more...



#### Last Chance to Help Us Win!

Every \$1 you donate to us in June counts as a ballot to help us win \$10,000 from the GIV3 Foundation.

The more you give, the more chances we have to win and the more chances we have to plant more trees! It's a win-win!

Deadline: June 30, 2018

Donate Now

Donate Now

Every donation made to our Giving Challenge page not only saves a life straight away, it also enters us in to a draw to help us win a donation of \$10,000.

Imagine how many lives that could save!

Every \$1 donated = 1 chance for us to win a \$10,000 prize. That could provide lifesaving surgeries for animals in crisis, or feed every animal in the shelter for over two months.

Give \$15 = 15 chances

Give \$25 = 25 chances

Give \$40 = 40 chances





# Engage supporters on social media



## Get social with your supporters!

Use the hashtag #GivingChallengeCA

Post reminders daily!

Use images and video to engage.

Share what your charity could do with \$10,000.

Early momentum is key, but plan midcampaign reminders and end of campaign "last minute" calls to action



Lonny's Smile @lonnyssmile - 27 Jun 2018

#DYK the Great Canadian Giving Challenge is here! For the entire month of June, every \$1 you #donate to CPAWS through @CanadaHelps qualifies us to win \$10,000! The more you give, the more chances for us to #win! #GivingChallengeCA canadahelps.org/en/gcgc/2282 #conservation #wildlife





## Social media tips

#### Strong images get engagement

- · Kids and babies
- Puppies and other animals
- · Happy people
- DO NOT just share your logo

Include a call to action

Tell your impact story

Link to a donation page

Ask for shares



Today is the LAST DAY to help the Fringe at #GivingChallengeCA! For as little as \$3, YOU can help us win \$10k. Please donate--you

only have until 11:59:59pm Pacific Daylight Time! ow.ly/TIPW30kJzmM









June is the Great Canadian Giving Challenge. Every \$1 you donate through CanadaHelps gives RAPS an entry to win \$10,000! Help the Regional Animal Protection Society save and improve the lives of animals. Donate today at <a href="https://www.vy9aaz30kqfvi">ww.vy9aaz30kqfvi</a> #GivingChallengeCA



2:00 PM - 10 Jun 2018





We're entering the final stretch of the Great Canadian Giving Challengel Donate to KWAG before 30 June to help us win \$10,000 for our new digital education hub:

kwaq.ca/content/get-in...

#GivingChallengeCA

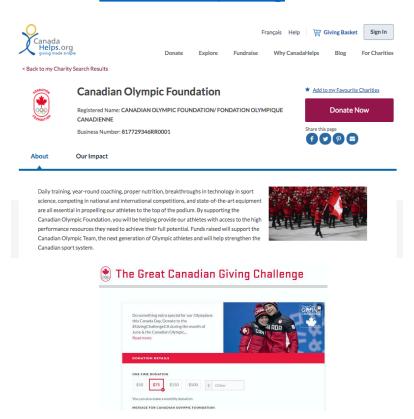




## Always link directly to your donation page



#### **CanadaHelps.org**







### Use the free buttons, badges and social media images!

Pacific Salmon Fdn. @PSF - 29 Jun 2018

Just 1 day left to win \$10,000 for wild salmon and the volunteers who protect
them! Every \$1 donated online by June 30 is 1 vote to win the grand prize thru
the "Giving/ChallengeCA. We have 4,500 so far, help us get another 1,000!



Tyndale St-Georges @TyndaleStGeorge - 28 Jun 2018

Vocan help us win \$10,000! It's easy. By donating to our Community Centre via 
@canadahelps, you give us the chance to win big!

Visit tyndalestgeorges.com/give to learn more and GIVE! #GivingChallengeCA







Big Brothers Vancouver @BigBrothersYVR - 25 Jun 2018

There's still time to donate to help win \$10,000 to support kids in Greater Vancouver! Every dollar that you donate (min. \$3) in June = 1 contest entry for@BigBrothersYVR. Donate at: bigbrothersvancouver.com/donate-now

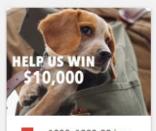




## Use the free buttons, badges and social media images!







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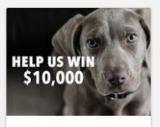
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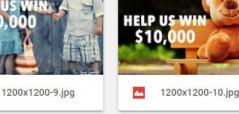
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## Short videos get engagement

Video is a great way to engage people with your message

- Can be used on your web site and social media
- Easily shareable
- Social posts with video tend to get higher engagement rates
- Posting videos natively on Facebook and Twitter performs better than linking to YouTube









Today is your LAST CHANCE to give charities like @ACFCanada the chance to WIN \$10,000! Until MIDNIGHT tonight, every \$1 you give enters your favourite charity for a chance to WIN. Give now: bit.ly/2slF8s5 #GivingChallengeCA





# Adapt your website, blog etc.



### Use your website, blog etc...

Have a dedicated place to send supporters who click

- Simple layout
- Clear call to action
- Easy to donate

You can also get a ready-to-use donation page for your charity at **givingchallenge.ca** 





#### More websites









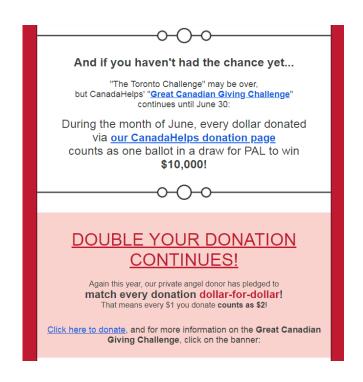
# Multiply your impact with matching funds





### Multiply your impact with a matching partner!









## More matching offers





from the Great Canadian Giving Challenge.

3x

the impact!

Thanks to the generous support of a

private donor, your donation will be

TRIPLE MATCHED up to \$5,000.



# Ask for support from local media



### **Engage with local media!**



Montreal library launches a call to action to raise funds in support of childhood literacy

Join Global's Laura Casella and Montreal Children's Library President Alexandra D'Arrisso as they talk about a pan-Canadian fundraiser – The Great Canadian Giving Challenge – that will benefit children's literacy in Quebec.

The Great Canadian Giving Challenge is a unique story you can use to get some local media attention.

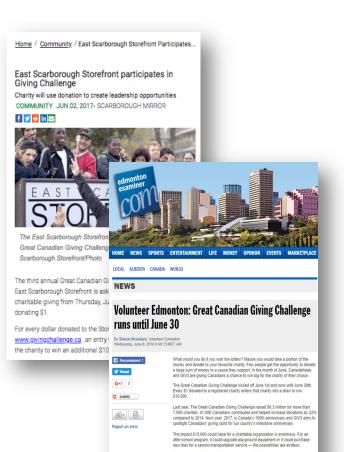
- Give your story a local hook your supporters can help in their community and be part of a national event
- Let your community know what you would do with the prize money



#### More local media







So how can you get involved and win hig for the charity of your choice?



### Follow up and say thanks!



Follow

Although we did not win #GivingChallengeCA grand prize draw, with your support we raised \$32,488 in the month of June!
Because of YOU, the community of rural Pitseng will continue to have a place to call home at the Pitseng Centre.



















## What to do next?



## **GivingChallenge checklist**

- ✓ Donation page and links
- √ Launch email ready
- √ Create social media posts and images, website integration
- √ Contact local media