Discover How Small Charities Can Achieve Big Crowdfunding Results





CanadaHelps is a non-profit social enterprise serving charities & donors.





CanadaHelps is a charity that helps charities. We ensure all Canadian charities – most notably the smallest ones that need it the most – have access to the online fundraising tools, technology, and education they need to succeed. Because we're a charity, our fees are a fraction of those of the for-profit alternatives.



For donors, we offer a one-stop shop for supporting any registered Canadian charity online. CanadaHelps makes giving easy. Easily explore and discover new causes. Give once or monthly, donate securities, or increase your impact fundraising for charity. Enjoy instant or anytime access to all your charitable tax receipts.



At a glance: Trusted for over 17 years, over 18,000 charities rely on our non-commercial online fundraising platform and more than 1 million Canadians have given using CanadaHelps. We have a spotless record for safe and secure payment processing & instant tax receipting.

Agenda



- 1. First Things First: Social Fundraising
- 2. CanadaHelps P2P
- 3. Creating Your P2P
- 4. User Experience
- 5. Managing Your P2P
- 6. Looking Forward





Jacob O'Connor Charity Success Manager CanadaHelps jacobo@canadahelps.org

Peer-to-Peer Fundraising: Fundamentals

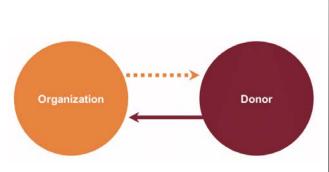




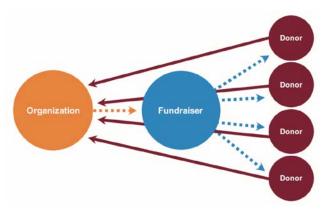




It's not about who You know, it's about who They know







Peer-to-Peer: CanadaHelps P2P



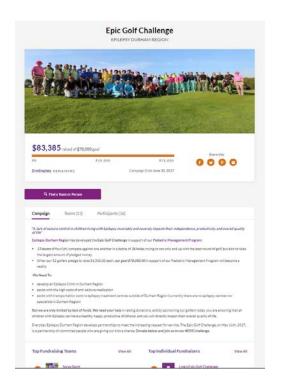
- Easy Registration
- Team and Individual Fundraising Pages
- Enhanced Social Sharing
- Donation Processing Optimized for Any Device
- Instantly Receipt Donors No more (or reduced) change and pledge sheets
- Collection, Aggregation, and Use of Data
- Fundraising Thermometers
- Leaderboards

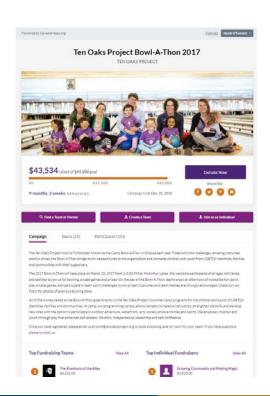
Peer-to-Peer: CanadaHelps P2P

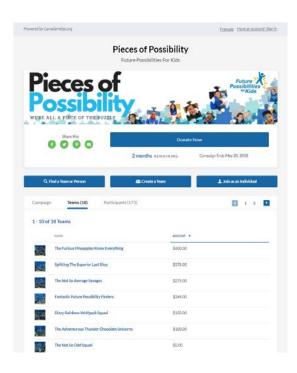


Since Launching in 2015:

- Over 1,100 Successful Campaigns Run by Small-to-Medium Sized Charities
- Over \$9.2M Raised
- Over 30% YoY Growth Every Year







CanadaHelps P2P: Get Creative



Stranded: Water Valley 2017

KIDS UP FRONT FOUNDATION (CALGARY)



\$70,531 raised of \$45,000 goal

\$0

\$22,500

\$45,000

Campaign Ends Aug. 13, 2017

a







Q Find a Team or Person

Teams (0)

O minutes REMAINING

Campaign

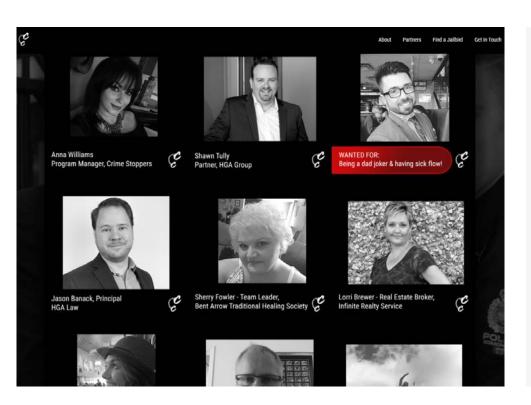
Participants (19)

Tribal council, cameras, immunity and sleeping under the stars are things to expect when competing. With an experienced crew running the event, players would have a hard time noticing they're not taking part in a reality TV event.

"Last year's players all came away saying they had one of the most memorable experiences of their life," added Nash. "From the camera crews and authenticity of the overall weekend, we strive for a top-notch event and want to give our amazing participants, who fundraise so much, a weekend

CanadaHelps P2P: Get Creative

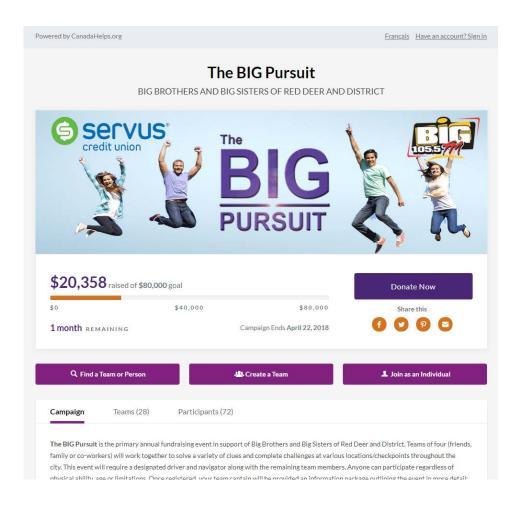


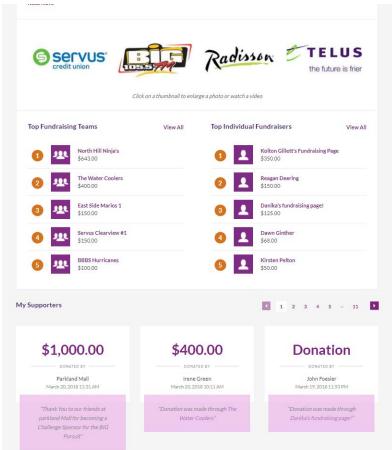




CanadaHelps P2P: Get Creative



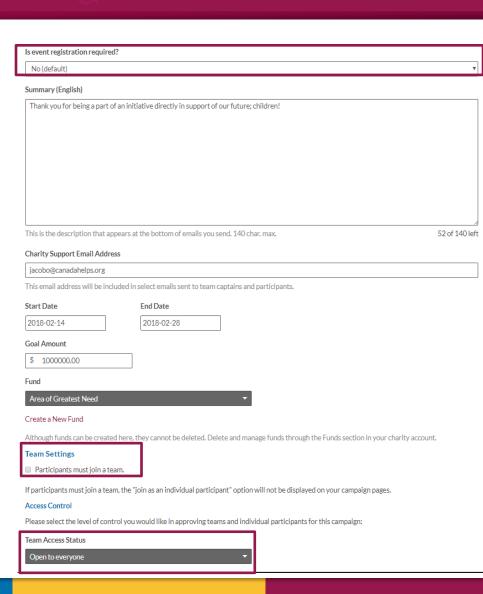




P2P Creation: General



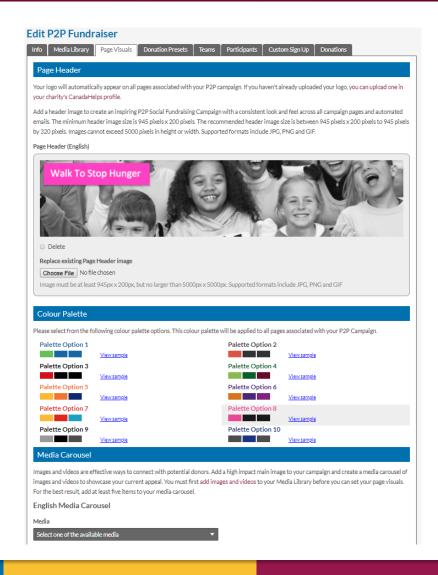
- Event Registration: Collect Mandatory Payment Prior to Fundraising
 - Extra Steps: Ticket purchase to unlock code
 - Cannot undo once event is linked. Make sure!
 - Alternative: Self-donation to individual page
- Participants Must Join a Team:
 - Participants can create team, be invited, or join from team page
- Access Control
 - Open: Anyone can join (Team Captains can set their own preference)
 - Approve: Admin must approve registration notification
 - Send: Participants must receive an invite from Admin



P2P Creation: Page Visuals

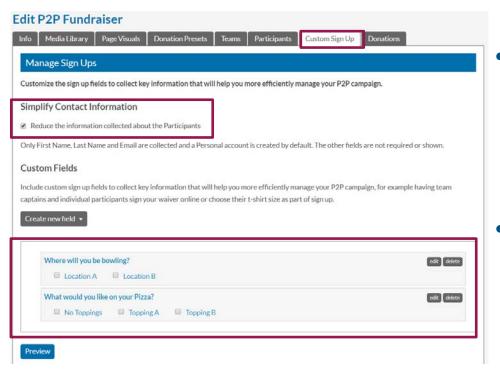


- Header Image (945 x 200 Pixels)
 - Good opportunity to display sponsors
- Pick a Colour Palette
- Media Carousel
 - Opportunity to share videos and images to promote the event
 - Another opportunity to display sponsors
 - Must add to Media Library first
- Have sponsors?
 - Match?
 - Kick-Start Your Giving!



P2P Creation: Sign-Up





- **NEW FEATURE: Simplified Sign-Up**
 - Turn on to collect name and email address only
 - Otherwise, will ask for mailing address
- Need More Information (Eg. Location or Food Preferences)?
 - Ask Custom Sign-Up Questions!

Reports and Opportunity



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Reports and Opportunity



Top 5 Fundraisers:

 "Download Full Report" for Excel file detailing every fundraiser, their totals, with the answers to their custom signup questions

• 5 Recent Donations:

 "Download Full Report" for Excel file detailing all donations to the campaign, including donor information, and donation details (to which page did they donate)

Top 5 Teams

 "Download Full Report" for team-byteam fundraising totals

| Fundraiser name | Total Raised | View All |
|--|-----------------|---------------------|
| Louis | \$400.00 | View |
| Kate and Mitch Bowl | \$395.00 | View |
| Livin on a Spare! Team member - Hilary | \$300.00 | View |
| Jamie Puddicombe's Page | \$230.00 | View |
| Matt Skof | \$125.00 | View |
| Top 5 Teams | | Download Full Repor |
| Team Name | Total Raised | View All |
| Livin' on a Spare | \$1,150.00 | View |
| SECBOWL | \$400.00 | View |
| Cisco - Sssshhhtrike Team | \$300.00 | View |
| The Bobby Pins | \$250.00 | View |
| Five Pins and a Stud | \$200.00 | View |
| 5 Recent Donations | | Download Full Repor |
| Donor's Name | Donation Amount | View All |
| Farnaz Behrooz | \$5.00 | |
| Robyn Bakhilau | \$50.00 | |
| Dennis Hickey | \$25.00 | |
| Hilary Maxwell | \$100.00 | |
| alain Purney | \$20.00 | |

Reports and Opportunity



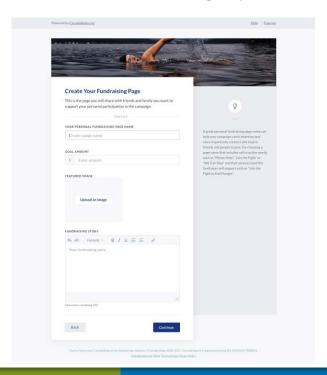
- OPPORTUNITY 1: Treat them like you know who they are
 - Captain? Fundraiser? Donor?
 - Top Fundraiser?
- OPPORTUNITY 2: Who are they helping?
 - Tell Stories
 - Be Specific
- OPPORTUNITY 3: Repeat Participants
 - No Acquisition Cost
 - Loyal
 - Best Fundraisers!

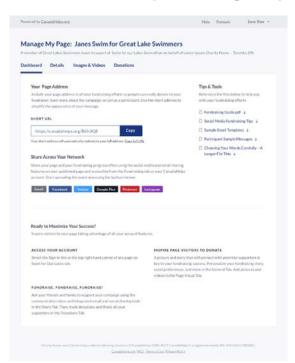
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NEW Features: Launched November '17



- Enhanced and Simplified Fundraiser Registration
 - Tool tips now integrated into the signup flow so your supporters can create higher-impact pages
- Refreshed Team Captain and Participant accounts packed with fundraising tips
- Simple, short, auto-generated page addresses (URLs) and improved social sharing
- Enhanced design and user experience on desktop, tablets and MOBILE!
- For Charity Admins: Make signup faster and easier with our Simplified Sign-Up option

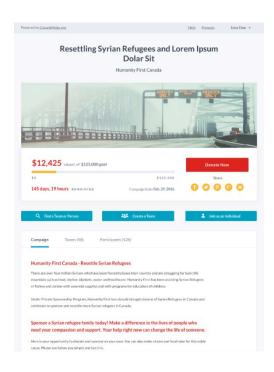


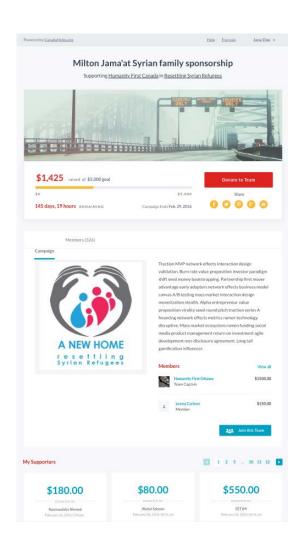


NEW Features: Launched February '18



- Design enhancements to Charity, Team and Participant pages for increased ease of use
 - Donate Directly to Participant/ Team from Main Page
- Checkout flow optimizations to grow fundraising results most notably on mobile devices

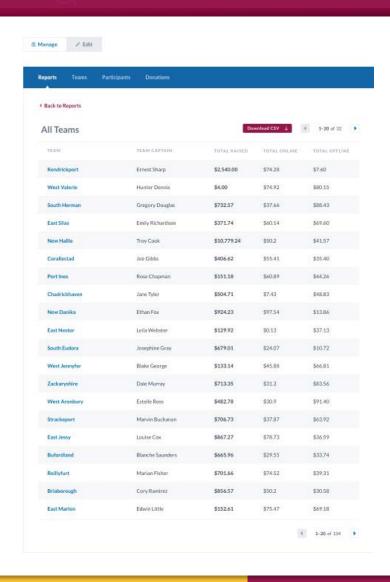




NEW Features: Coming Soon



- Charity Admins: Set a default fundraising goal, story and image for Participant & Team pages
- Offline Donations: Toggle On/Off Ability of Users to Add Offline Donations!
- Easier Donation Management for Charity Admins: Move Donations!
- Better donation, team and fundraiser reports for Charity Admins: Include Offline Donations!



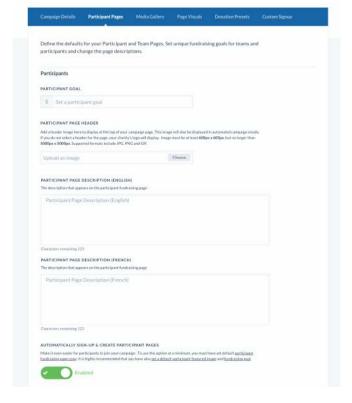
NEW Features: Coming Soon



 Charity Admins: Add fundraising tips & tools to Participant and Team Captain accounts.

Charity Admins: Sign up Team Captains and

Participants!



| FIRST NAME | |
|--|----------|
| First name | |
| LAST NAME | |
| Last name | |
| EMAIL | |
| Email | |
| Add Captain | |
| Add Captain Jimmy Gray < monahan_genesis@duncan.org > | |
| , | |
| Jimmy Gray <monahan_genesis@duncan.org></monahan_genesis@duncan.org> | |
| Jimmy Gray <monahan_genesis@duncan.org> Erik Simmons <kunze_fredrick@itzel.us></kunze_fredrick@itzel.us></monahan_genesis@duncan.org> | |
| Jimmy Gray <monahan_genesis@duncan.org> Erik Simmons <kunze_fredrick@itzel.us> Isabelle Jefferson <littel.kayla@pink.biz></littel.kayla@pink.biz></kunze_fredrick@itzel.us></monahan_genesis@duncan.org> | |
| Jimmy Gray <monahan_genesis@duncan.org> Erik Simmons <kunze_fredrick@itzel.us> Isabelle Jefferson littel.kayla@pink.biz> Birdie Parks <johnny_schaden@hotmail.com></johnny_schaden@hotmail.com></kunze_fredrick@itzel.us></monahan_genesis@duncan.org> | and team |
| Jimmy Gray <monahan_genesis@duncan.org> Erik Simmons <kunze_fredrick@itzel.us> Isabelle Jefferson littel.kayla@pink.biz> Birdie Parks <johnny_schaden@hotmail.com> Beatrice Garcia <kunze_dixie@bayer.io></kunze_dixie@bayer.io></johnny_schaden@hotmail.com></kunze_fredrick@itzel.us></monahan_genesis@duncan.org> | |

Send Invites

Free P2P Guide

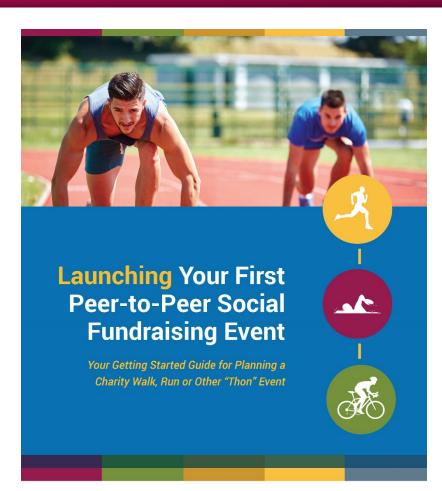


- Engaging fundraisers
- Working with a small budget
- Securing sponsors
- Marketing your event
- Achieving your fundraising goal
- Managing event logistics
- And much more!

Download our FREE Guide:

https://www.canadahelps.org/en/p2p-whitepaper/







Switch to Our Newest and Most Effective Car Technology!





Generate 70% more in donation dollars!

Where does your Donate Now button link to on your website?

Charities that direct to a Customizable Donation Form earn 70% more in donations than those going to their CanadaHelps Profile Page.*







Make A Donation

\$37,971

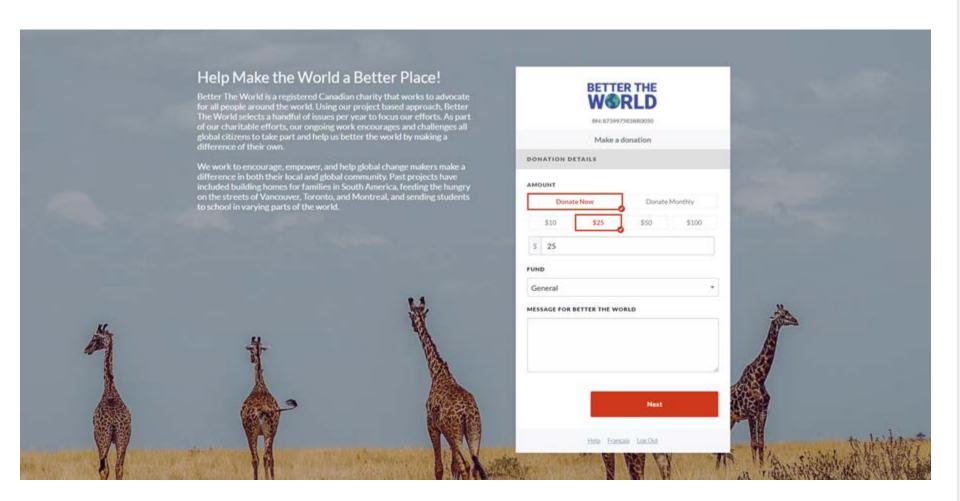
- 35% more visitors donate.
- Visitors give 22% more.
- / Donations grow by 70%

Boost Your Digital Fundraising Results!

- Customized Thank You Emails
- Branded Tax Receipts
- Custom 'Thank You' Landing Page
- E-Commerce Tracking
- Phone Number Collection
- All Occurring on Your Website
- Reduced Fee

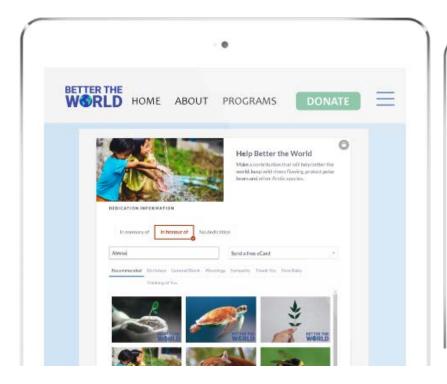
NEW: Multi-Step Forms

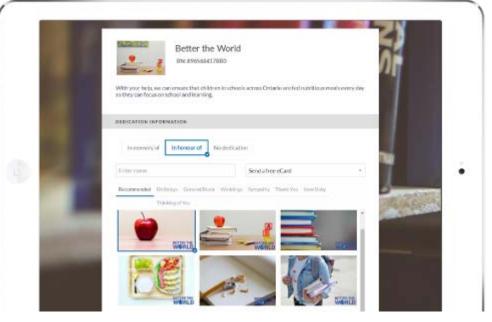




NEW: Tribute-First Forms







Questions or Comments? Get in touch!



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@CharityLifeCa

